

30 years of excellence



All your shipping needs, we deliver it.

Al Qabandi Shipping & Forwarding Company

TEL:+965 22406262 FAX:+965 22406211

www.qabandi.com



Al-Qabandi & Partners Co At a Glance

Our company is established since 1992, as a diversified Logistics and Distribution Co where we provide services to all kinds of Industries and Sectors of Business. We have strengths in Air, Sea, Over Land, and local Clearance and Delivery which completes the entire logistics requirements for our clients.

Although we took a modest start, we went from strength to strength and continuously increased our office staffs from 15 staff to 75 people across the region. We have in short span of time, acquired world wide Agencies with some of the strongest names in the industry.

We have handled Ministry of Defence Cargoes for 13 years (2003-2015) and have gained invaluable experience in supply and logistics business of the nature of classified shipments and high value/ high security cargoes. Al Qabandi over the years have transformed into an established Supply chain / Procurement and logistic solution provider with a regional presence.

Regional Offices

In an effort to expand our business in Gulf, we established our office in UAE and Qatar in the year 1993 and provided extensive Businesses of the same sectors where we have presence in Kuwait along with Freight Management Business, with the same spirit of serving our clients in most of the market sectors in a professional manner. We also handled project procurement and cargo movement for the Qatar Government and large private companies.

Our Global Associates continued to support us in entire GCC Market and we have taken strides since.



Vision & Mission

Recognising the need for change with competitive edge within customer's field of business and implementing the latest technological advancements, we strive to offer benefits to all the players in the procurement, supply and supply chain.

"Global Reach"

Consistent, transparent and value based professional culture to become mutually beneficial business association.



Partners

Chairman - Mr. Mohammed Al Qabandi

- ❖ Former Under Secretary to Interior Ministry of Kuwait
- ❖ Former General in Police for State of Kuwait
- ❖ Former Member of Higher Planning Council of State of Kuwait
- ❖ Former Security Advisor for Kuwait Parliament

Deputy Chairman - Mr. Abdullah Al Qabandi

- ❖ Former Chief Executive Officer Director of Al Ahlia Investment Co
- ❖ Former Managing Director of Kuwait Investment Authority
- ❖ Former Chairman and MD of Kuwait foreign Trdg. Cont. & Invest. Co.
- ❖ Former Managing Director of Pearl Real Estate Co
- ❖ President of International Economic House consultancy.
- ❖ Senior Advisor Trinkaus & Burkhardt Bank Germany.

Managing Partner - Mr. Jehad Al Qabandi

- ❖ Primarily a Computer Engineer & Science graduate with MBA in Finance.
- Over 25 years of experience in the field of finance and Executive Management
- CEO of Ritaj Investment Co
- Executive with National Fund of Kuwait
- ❖ CEO of Bank of Bahrain and Kuwait.

General Manager - Mr Aslam Shafqat

- Over 30 years of experience in the field of finance and strategy.
- ❖ Masters Degree with diverse experience in Finance, Business and Strategy
- ❖ Worked with several large reputed organisation in Kuwait



Commercial

Uniquely positioned against large, multi-national freight forwarders, Al Qabandi isn't weighed down by corporate bureaucracy or overseas overhead. Our extensive international network gives us the freedom to select the best routing, carrier, price point, and speed of service – because we can.

We execute upstream freight management through centralized account ownership, proactive communication, and transparent technologies. Al Qabandi freight experts are cultivated into service-focused, a-to-z logisticians that thrive on problemsolving

Its facile to move 15,000 TEU per year by having reach in around 100 plus Countries. We always want our clients to have a simple and easy going shipment.





Global Agency

Our strategically placed global network, and our collective years of experience, means we are always able to advise customers on the ideal route for their load. Is your best route the quickest one? Or is it the most cost-effective one? Tell us and we'll create the best solution for all parties involved

Al Qabandi has developed and maintained strong relationship with the agents in all major parts of the world this makes possible for Al Qabandi to move any kind of the shipment from/to any part of the world

Its also a Convenience for Al Qabandi having its own business in GCC Countries.





Company Own Assets

Al Qabandi main objective is to become the main competitive advantage of our partners and to guarantee their success. Modern, effective and safe assets of the Group, compliance of their structure to tasks faced are the major element of our strategic success. An asset based Co owns parts or all of the assets necessary to implement and manage a customer's supply chain.

Al Qabandi owns the assets like trucks, warehouse, OWN Customs Clearance Brokerage license, and more. We work as ONE STOP LOGISTICS which is always appealing to clients that is looking for a logistics company to completely take over their supply chain.

Own Assets companies are often regarded as more stable because they have made major investments in the future and long-term operation of their company



Current OverLand fleet













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Current Transportation and OverLand fleet





OverLand Transport

Al Qabandi offers Door-to-door forwarding services by road from any point to anywhere with-in the Middle East region. We provide a complete scope of transport solutions from LTL shipments up to complex truck movements for oversized and any specialized cargo.

With our capability and experience, we can organize all the road permissions and road surveys required. We have the expertise and the experience of handling project movements within Middle East region. We can deliver any kind of cargo anywhere in the region. All types of overland trailers can be supplied for transportation throughout the region, including our own fleet of heavy duty trailers.





Current OverLand fleet







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Warehouse

To complement its portfolio of regular logistics services Al Qabandi also offer full warehousing services. Today, it has access to large, well lit and well maintained warehouses in close proximity to ports and airports. We enable you to reduce your capital investment, allowing a flexible response to market demands.

It also has at its disposal a pool of modern handling equipment to move and load cargo safely. These warehouses are available to clients for general storage (short and long-term), inventory management, container stuffing/de-stuffing, redistribution and offer complete security and are serve every purpose commercial warehousing both for long and short term storage.





Customs Clearance

Among the very few Logistics Companies Al Qabandi has it own clearance license.

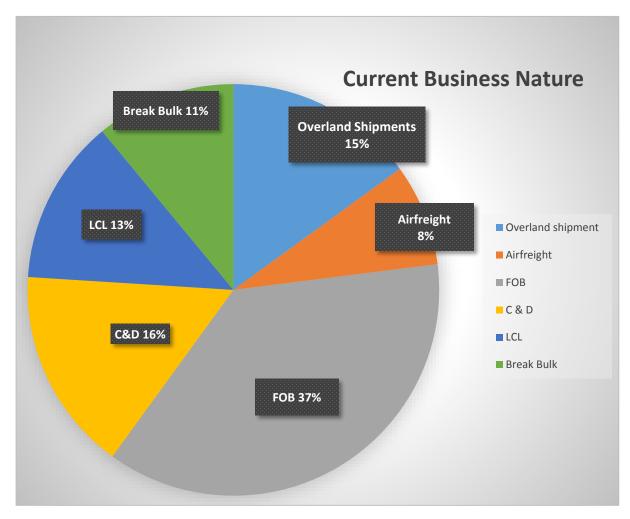
Our industry knowledge and experience has helped us to offer the best customs clearance and forwarding solutions to our clients. Combination of worldwide customs regulations expertise and local knowledge ensures smooth flow of all international shipments.

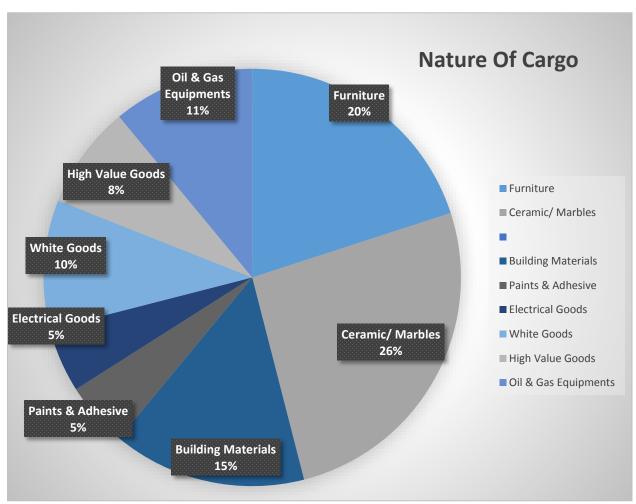
Reputation for consistent development of innovative solutions to streamline operations and improve control. Our team is well-versed with the Air, Sea & Land Cargo Freight Forwarding regulations in import and export; we are able to offer the services with a top-notch degree of professionalism.





Nature of Current Business







Ministry Projects handled.

1) Ministry of Defense:

Project Scope – Ship all (FMS) cargoes from USA for Kuwait Ministry of Defense

Contract No: KU/ARM/04/229

Period: 01/09/2004 to 28/02/2008

2) Ministry of Defense:

Project Scope – Ship all (FMS) cargoes from USA for Kuwait Ministry of Defense

Contract No: 241121507315

Period: 01/03/2008 to 28/02/2011

3) Ministry of Defense:

Project Scope - Ship all (FMS) cargoes from USA for Kuwait Ministry of Defense

Contract No: 272411110540 Period: 01/03/2011 to 2015

4) Ministry of Communications:

Project Scope: Sea cables - Clearance and Delivery Agent

Contract No : 12/504

Period: 01/01/2006 to 31/12/2006





Ministry of Defense Movements













Ministry of Defense Movements













Ministry of Defense Movements

CHARTER- TUG 2010

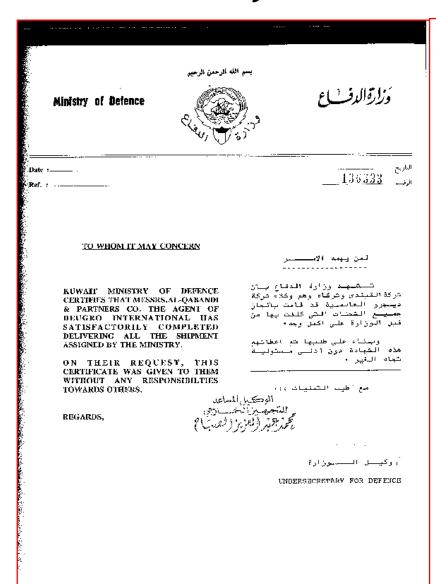


TUG - 2010





Certification and Appreciation - KMOD







Certification - Ministry of Communication



Contract with KMOC -2009-11



Projects

In 2001 we have started Project Department as a separate department with complete focus on Projects of Ministries and Oil & Gas Sector complemented by Energy Sector as well.

We have worked extensively moving several Ministries of Kuwait which includes Ministry of Defense, Ministry of Communication and Ministry of Interior.

We have registered with all the Kuwait Oil Companies and it major Contractors, suppliers, and Sub Contractors where we have initiated business with companies like Equate, Larsen and Toubro and ABB.

We intend to open doors with several other large players for their onshore requirements and freight movements in the region.





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ABB Iraq

Mobilization Of Transformer & Switch Gear From Turkey To Iraq On Door To Door Basis. Project

Owner: Bright Pearl Iraq & EPC: ABB Iraq.







GOFSCO

Provided On-Shore services of Project Cargo (16x20') from Shuwaikh Port to the EPF-50 KOC – EPC Schlumbeger awarded by GOFSCO Kuwait.







LARSON & TOUBRO

Mobilization of Heat Train – L-10.50 x W-8.65 x H-6.35 Meters = 272 M tons project cargo from Shuaiba Port to EQUATE Petrochemical Site Kuwait – EPC L&T India

Mobilization of Project Cargo from Kobe Port Japan to Al Farabi Site Yanbu via Jeddah Port Saudi Arabia cargo 790 FRT. EPC L&T India







Eastern National Oilfield Svs (ENOS)

Shipping of Project Cargo from Various location worldwide to the final destination including Kuwait for Eastern National Oilfield Services and delivered them shorter than agreed time.





Major Oil & Gas Clients



Kuwait Oil Company





Kuwait Drilling Comp.







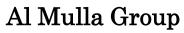




Major EPC Clients









Hyundai





Appreciation Towards Excellent Services



Letter of Appreciation

17 September 2018

To: AL QABANDI & PARTNERS CO W.L.L

Shipping & Project Forwarding Al Dawliya Complex, Block B, 1st Floor, Kuwait City, Kuwait

This letter is to verify that AL QABANDI has been involved during the shipping and transportation of Heat Train Exchanger Equipment inside EQUATE Petrochemical Co.

The excellent execution by your team on this job have resulted in the successful offloading of Heat Train Exchanger in its current location inside EQUATE EBSM plant.

Please accept our sincerest gratitude for the superior job you have contributed in our company.

Thank You,

Ahmad Ali Dashti

Project Execution Group Leader

Engineering and Construction Dept.

شركة إيكويت للبتروكيماويات صب ١٠٠٠ الاحمدي ١٠٠١ ، الكويت، هاتف ٨٨٨٨ (٩٦٥) – مَاكْسي: ٣٢٦ (٩٦٥-) (٩٦٥) EQUATE Petrochemical Company, P.O. Box 100, Ahmadi 61001, Kuwait , Tel: (+965) 189-8888 - Fax: (+965) 2326-0326



الشركة الشرقعة الوطنعة للخدمات النفطعة

Date: September 05, 2018

Babar Naseem

To,

Head of Projects & Sales - GCC (Projects Freight Management) Al Qabandi & Partners Co, Kuwait,

Subject: Appreciation Letters for shipping items:

1- For UAE to Kuwait.

2- For Kuwait to China / Sudan / Germany

Dear Babar,

Eastern National Oilfield Services Co, Kuwait found Al Qabandi & Partners Co, Kuwait very prompt and professional while shipping items from UAE to Kuwait and from Kuwait to China / Sudan / Germany, on door to door basis.

ENOS gave a challenging job to Al Oabandi & Partners Co, Kuwait to ship our items within estimated time frame and Al Qabandi & Partners Co provided us items on promised time which shows their

ENOS, Kuwait appreciates you and your team for providing such an outstanding performance during subject project handling.

There is no doubt that Al Qabandi & Partners Co. has full ability to serve their future clients while shipping their items worldwide.

Wishing you a very good luck.

Sincerely,

Operations Manager

Eastern National Oilfield Services Co

لشركة الشرقية الوطنيا للخدمات النفطية

Tel: +965 23970000 Fax: +965 23970001 P. O. Box 9377 Ahmadi 61004 Kuwaii

www.gabandi.com





Al Qabandi is Certified by ISO for its Excellent Quality of Services to its Customers.

About ISO:

ISO is an independent, non-governmental international organization with a membership of 164 national standards bodies.

Through its members, it brings together experts to share knowledge and develop voluntary, consensus-based, market relevant International Standards that support innovation and provide solutions to global challenges.

International Standards make things work. They give world-class specifications for products, services and systems, to ensure quality, safety and efficiency. They are instrumental in facilitating international trade.





Al Qabandi also holds its Membership in WCA.

About WCA:

WCA is the world's largest and most powerful network of independent freight forwarders, with over 7122 member offices in 191 countries around the world. The combined logistics might of the WCA membership exceeds that even of the world's largest multinational freight forwarders.

WCA has grown rapidly to encompass a range of networks and specialised services and each of the networks has flourished, with the help of annual networking conferences where members come together to meet and increase their business. Every member of every WCA network is also automatically covered by the most generous and extensive financial protection programme in the industry that allows your company to conduct business with other WCA members with complete security and peace of mind.





About OHSAS:

OHSAS 1800:2007 Health and Safety Management Certification is an international standard which provides a framework to identify, control and decrease the risks associated with health and safety within the workplace. Implementing the standard will send a clear signal to your stakeholders that you view employee's health and safety as a priority within your organization.

OHSAS 18001 is implemented by a wide variety of industries. The Health and Safety standard can benefit any organisations that choose to implement it. If you have a workforce of 5 or 500 then OHSAS 18001 will benefit you immediately. The purpose of the management system is to put the focus on the employees and ensure best practices are being implemented. Effectively implementing the standard results in a safer working environment for your workforce, plus reduce risk and liability exposure on the organisation.





About FIATA:

FIATA, in French "Fédération Internationale des Associations de Transitaires et Assimilés", in English "International Federation of Freight Forwarders Associations", in German "Internationale Föderation der Spediteur organisationen", was founded in Vienna/Austria on May 31, 1926.

Antitrust and competition laws are designed to prevent a variety of anticompetitive business practices.

Because FIATA is an international organization, the activities of its members are subject to the differing competition laws of many countries. Activities which may be lawful in one country may be unlawful in another. It would be virtually impossible to catalog all of the activities or forms of conduct which might fall within the scope of those particular laws, since the laws themselves are stated in very general terms.



Kuwait / Qatar / UAE Ports information



Kuwait Customs Ports

Shuwaikh Port. (Containers/LCL cargo)

Shuwaikh port is Kuwait's most important port. Located immediately west of Kuwait City, it lies on the southern shores of Kuwait Bay off the Persian Gulf.

The Kuwait Ports Authority manages and operates the Port of Shuwaikh. The Port of Shuwaikh serves ocean-going vessels at its deep-water berths, and it has ample modern container facilities. It is the country's most important commercial port and covers 320 hectares of land and 120 hectares of water surface With 21 berths with a total length of 4055 meters. Shuwaikh container terminal is located in an area of 260 thousand square meters.

Shuaiba Port. (Break-bulk/Heavy-lift/Container cargo)

Shuaiba port is located in Al-Ahmadi area about 45 kilometers south of Kuwait city.

The port contains berths for commercial goods and others for containers and a pier for petroleum products currently managed by the Kuwait national petroleum company. shuaiba port encompasses 20berths with a total length of 4068 meters. shuaiba container terminal is considered one of the modern and developed container terminals in the Arabian gulf region with an area of 310 thousand square meters. and consists of four berths for receiving and handling container and ro-ro ships.





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Kuwait Customs Ports

Kuwait International Airport: (All types of Cargo)

Located at Farwaniyah in Kuwait, the Kuwait International Airport is situated 15.5kms south of Kuwait City. It serves as a hub for both Kuwait Airways and Jazeera Airways.

Cargo operations at KIA are really flying high with the introduction of new facilities dedicated to meeting the needs of Kuwait's diverse freight community. Already handling in excess of 126,000 tones of cargo annually, inauguration of the new consolidation facility has boosted throughput by around 10%, enabling local forwarders to improve efficiency as they handle an increasingly diverse range of consignments.

Upcoming Ports of Kuwait:

- Muharak Al-Kaheer Port.
- Kuwait International Airport Renovation.





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U.A.E Customs Ports

Jebel Ali Port:

Jebel Ali Port operated by DP World UAE Region, is the largest marine terminal in the Middle East Strategically located in Dubai, Jebel Ali port is at the crossroads of a region providing market access to over 2 billion people. Jebel Ali Port plays a vital role in the UAE economy. It is a premier gateway for over 90 weekly services connecting more than 140 ports worldwide. Expansions currently underway at the Port will bring total handling capacity to 22.1 million TEU by 2018.

Jebel Ali port has been voted "Best Seaport in the Middle East" for 20 consecutive years and is ranked the 9th largest container port worldwide. It has the world's largest man-made harbor.

Mina Al Hamriya:

Mina Al Hamriya is competitively positioned as the traditional cargo gateway to Dubai, situated strategically as UAE's central trading hub. Mina Al Hamriya plays a key role in facilitating non-containerised cargo movements between Dubai, Arabian Gulf, East Africa and Western India. Ships of all types are handled at the port – dhows, break-bulk and RoRo vessels. The port also supports the fishing industry with piers capable of handling 190 fishing boats at any given time. hence making it the port of choice for livestock imports. DP World is in the process of modernising and upgrading Mina Al Hamriya, to strengthen its traditional capabilities and leverage the strategic location of the port in the Centre of Dubai.





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U.A.E Customs Ports

Dubai international Airport.

Once named Dubai Cargo Village and owned by the Dubai Department of Civil Aviation, this facility has undergone a major restructuring since 2008. It has been re-branded as Dubai International Airport Cargo Gateway with the adjacent facilities under construction in Jebel Ali being named Al Maktoum Airport Cargo Gateway. Both cargo gateways are now controlled by Dubai Airports Company.

DCG is considered one of the most technologically advanced cargo handling facilities. In January 2008, DCG completed construction on a "Mega Cargo Terminal" capable of handling an additional 1.2 million tones per year. In 2008, DCG handled 1.8 million tons of cargo, and 25,279 cargo aircraft. When Dubai Cargo gateway was built in 1991, it was designed to handle 150,000 tones of cargo per year. The 300,000-squaremetre complex was built at a cost of \$75 million (about Dh 275.5 million) to accommodate air and sea freight growth and facilitate transshipment operations between the Indian sub-continent, South East Asia, the Far East and Europe. Within a few years, the facility became too small to accommodate rising demand.

As Dubai rapidly transformed itself into one of the world's key re-export hubs, DCGs terminals and sea-air cargo Centre recorded consistent double-digit growth and the facilities expanded to meet demands. Dubai Airport is currently the world's fastest expanding airport





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Qatar Customs Ports

Doha Port:

Doha Port is centrally located in Doha, and is adjacent to some of the country's most popular tourist destinations such as Doha Corniche and Souq Waqif. Milaha Port Services gained control of the port in February 2011. Doha Port was the country's sole commercial port, capable of processing most types of cargo. Immediately after Hamad Port was commissioned in December 2016 Doha Port suspended all commercial operations.

Hamad Port:

Hamad Port is Qatar's main seaport, located south of Doha in the Umm Al-Houl area. it became operational in December 2016. And is expected to become fully operational by 2020. Capable of handling up to 7.8 million tones of products annually, the bulk of trade which passes through the port consists of food and building materials.

Covering an area of 26km², the port is planned to have livestock, vehicle and general terminals, an offshore supply depot, a facility for the Qatari coast guards, and a grain facility.

Construction of the port began in June 2010. at Umm Al-Houl, an area near to industrial city Mesaieed. Costs of the new port were reported to be \$7.4 bn. The first shipment to Hamad Port was made in July 2015 by the heavy-lift ship Zhen Hua 10, containing cranes that were planned to be used to unload goods. Commercial operations at the port were officially launched in December 2015. It was operational in December 2016.





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Qatar Customs Ports

Qatar international Airport:

The airport (terminal and runway) has been built 5 kilometers (3.1 mi) east of the older Doha International Airport. It is spread over an area of 2,200 hectares (5,500 acres), and was set to initially serve airlines that will not utilize lounge access.

Hamad International Airport was designed to cater for a projected ongoing increase in the volume of traffic. The airport has an initial annual capacity of 29 million passengers, three times the current volume. Upon completion, it will be able to handle 50 million passengers per year, although some estimates suggest the airport could handle up to 93 million per year, making it the second largest airport in the region after Dubai. It is also expected to handle 320,000 aircraft movements and 2 million tones of cargo annually. The check-in and retail areas are expected to be 12 times larger than those at the current airport. The airport will be two-thirds the size of Doha city. The airport has an oasis theme. Many of the buildings have a water motif, with wave-styled roofs and desert plants growing in recycled water. The airport is built over 22 square kilometers (8.5 sq. mi), half of which is on reclaimed land.

Cargo operations began from 1 December 2013





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Al Qabandi Licenses and Address



Commercial License

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Air Import License

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Customs Clearance License

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المشركة الدولية الكويتية مكتب صحف الحمد القينديللتخليص الجعركي	ملك : غَنَّاكُمْ السِمَالِيَّةِ عَلَيْهِ : وَرَفَّمَا لِسِمِّةِ اللَّهِارِيُّ :
مشاهر عبد الله المعنيات	ا مرزور المرافع المرا
دور د دارة الجساوك برقم ۱۷۲۸ بقارین، ۲۰۱۸۰۴/۱۳۰ دارة الجساوك برقم ۱۷۲۸ بقارین، ۲۰۱۸۰۴/۱۳۰	ملاحظات: د
<u>ک پیمتیر النرخیمن المحمد یمی یکی س</u> تم مین تاریخ انتیاند «««	4 E



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